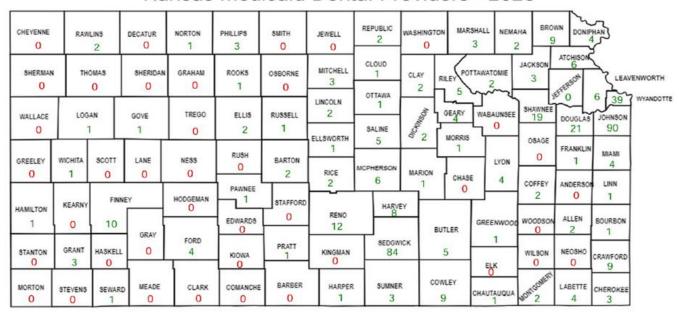


# **Medicaid Dental Rates**

#### **Current Kansas Medicaid Dental Provider Network**

- About 30% of Kansas dentists are active Medicaid providers.
- 41 Kansas counties have no Medicaid dental provider. All are in rural areas.

# Kansas Medicaid Dental Providers - 2023



## How do the Medicaid dental rates compare?

- Kansas Medicaid dental rates are significantly lower than Medicaid dental rates in neighboring states, private dental insurance, and rates set by dental offices.
  - The Medicaid dental rates in the neighboring states of Colorado and Missouri are as much as twice as high as Kansas Medicaid dental rates.
  - o Kansas Medicaid rates are approximately 60% of private dental insurance rates.
  - o Overall, Kansas Medicaid rates in 2024 were 37% of the average fee-for-service rates set by dental offices.

#### Success of rate increases

- In 2022, the Missouri Legislature increased their Medicaid dental rates to the level proposed in Kansas.
- By 2024 the number of Medicaid dental providers increased by 449, and the number of Missouri Medicaid members who received dental care increased by over 80,000, and the number of rural counties without a Medicaid dental provider was cut from 36 to 17.
- Missouri paired their rate increase with a Dental Medicaid Facilitator program, providing technical assistance to dental offices to help them learn to become Medicaid providers.

- Oral Health Kansas is launching a Dental Medicaid Facilitator program in 2025.
- The recent success in Missouri demonstrates the effectiveness of combining a meaningful rate increase with technical assistance for providers in growing the Medicaid dental provider network.
- Oral Health Kansas and our partners are prepared to implement the rate increase by recruiting new Medicaid dental providers.

#### Cost of a Medicaid dental rate increase

- The cost to increase the Medicaid dental rates in Kansas is \$16.9M SGF (\$44.3M All Funds).
- The 2024 Special Committee on Sedation Dentistry recommended an overall rate increase for dental providers.
- The House Appropriations Committee recommended this rate increase and later changed the recommendation to \$4M SGF (\$10M All Funds).

## For more information

- Visit Oral Health Kansas' webpage: <a href="https://oralhealthkansas.org/MedicaidDentalRates.html">https://oralhealthkansas.org/MedicaidDentalRates.html</a>
- Contact Tanya Dorf Brunner at tdorf@oralhealthkansas.org or 785-554-9569